

Dubai

Date: 18/03/2019

Board of Directors' Report for the Financial Results as of 31 DEC. 2018

On behalf of the Board of Directors, we are pleased to present the Financial Results for the period from 1st January 2018 to 31 December 2018 of Union Insurance Co. P. J. S. C

Brief of the Balance Sheet:	31/12/2018 (AED'000)	31/12/2017 (AED'000)
Total Assets	1,642,391	1,782,268
Total Liabilities	1,342,139	1,472,922
Total Shareholders' Equity	300,252	309,346
Brief of the Income Statement:	31/12/2018 (AED'000)	31/12/2017 (AED'000)
Gross Insurance Premium Revenue	951,907	1,049,218
Net Underwriting Profit/(Loss) for the period	41,942	37,496
Net Profit / (Loss) for the period	6,197	10,217
Earnings/(Losses) per ordinary share	0.019	0.031

The following are highlights of the company's activities:

- The Company registered a Gross Premium of AED 952 million as against the 2017 Premium of AED 1.05 Billion, a decrease of 9 % mainly due to the non-renewal of certain policies based on our risk management and pricing strategy.
- The Underwriting Profit for 2018 amounted to AED 41.9 million (2017 37.5 million), An increase of 12% despite 9% reduction in Gross Premiums, due to better underwriting performance.
- The investments yielded a net loss of AED 20.6 million mainly as a result of drop of AED 17 million in the mark-to-market valuation of equity investments and AED 5 million in the valuation of real estate properties.
- The Net Profit for the year 2018 amounted to AED 6.2 million as against the Net Profit of AED 10.2 million during 2017, mainly due to higher Investment losses.

For and on behalf of Union Insurance Co. PJSC.

Abdul Muttaleb M. H. Al Jaedi Managing Director and Chief Executive Officer

